



2024 POPCORN UNIT COMMISSION STRUCTURE

EARN 33% BASE COMMISSION

Everyone starts here

EARN AN ADDITIONAL 1% KICKOFF COMMISSION

2024 Unit Popcorn Kernal must attend one of the Popcorn Kickoffs **OR** holds a unity popcorn sale presentation with the help of the Council.

EARN AN ADDITIONAL 1% SHOW & SELL COMMISSION

Schedule/participate in unit Show & Sell **AND** submit a photo of your unit Show & Sell to TRC by email to Zachary.Montenero@scouting.org

EARN AN ADDITIONAL 3% SALES SUCCESS COMMISSION

FOR UNITS WHO SOLD IN 2023:

- o If your 2023 sales were \$1,000 or under, increase your sales by 20%
- o If your 2023 sales were between \$1,001 and \$3,000, increase your sales by 15%
- o If your 2023 sales were between \$3,001 and \$10,000, increase your sales by 10%
- o If your 2023 sales were \$10,001 or higher, increase your sales by 5%

A 2024 NEW SELLING UNIT

must sell \$2,935 (total of all sale types)

**QUESTIONS?
CONTACT ZACH MONTENERO**

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